

New Innov-X Initiative to Aid RoHS compliance

Woburn, MA---A Simpler Path to RoHS* Compliance---Innov-X Systems wants to help manufacturers and component suppliers build a simple yet effective RoHS Compliance program. How? They now offer a low-cost trial XRF rental program for EMS's, OEM's, and CM's, to put them at ease with testing and inspection- without having to make a large financial commitment. In addition, with this approach 100% of the investment can be credited towards an analyzer purchase.

"More and more, our customers are taking a practical compliance approach of checking supplier's certifications and performing some incoming inspection to verify that certifications are correct. The Directives are complex but in many cases requiring supplier certs and checking them with testing equipment is adequate. These XRF systems do represent a significant capital investment. To make smaller companies comfortable with this investment, we offer a low cost initial rental program, and a 100% credit toward purchase. For a very modest investment – typically \$1,000 to \$2,000 – customers can verify their supplier's certs are indeed correct. In many cases our customers report finding erroneous certs that claim compliance but in fact contain non-RoHS compliant material, and this small rental investment generates large savings. We are dedicated to helping the electronic component suppliers, OEM's, and contract manufacturers mitigate the impact of RoHS. This is a complex directive and we are helping worldwide suppliers and manufacturers mitigate the impact of them on their operations. Our new XRF rental program and RoHS-Star™ software demonstrates our commitment to supporting this vital industry." Don Sackett, President of Innov-X.

RoHS Screening Approach—European Union regulations for RoHS compliance pose a challenge to most companies. Many observers of EU directives believe they will focus on "due diligence", and this may be a key to mitigating impact or penalties. Due Diligence is defined as a combination of obtaining and checking supplier certifications, and verifying certifications via a testing program. Portable XRF represents an excellent screening tool as part of a due diligence program. Recent studies indicate that up to 50% of Supplier Certifications that state products are RoHS compliant, fail to pass testing. Portable XRF in many cases provides a simple, fast, non-destructive screening method to confirm suppliers' certifications.

Innov-X XRF analyzers are simple yet effective screening devices that can be taken virtually anywhere. They have the ability to alert users to banned metals, using pass or fail criteria. They will document *total* Cr, Br, Pb, Hg, and Cd. In just seconds, prohibited materials may be identified and quantified.

*RoHS= An EU Legal Directive for environmental regulations concerning the **Restriction of use of Hazardous Substances**. The Directive requires the removal of six hazardous substances from electrical and electronic equipment. Six Substances: **Pb, Hg, Cd, Cr⁺⁶**, Br-compound: **PBB** - Polybrominated Biphenyl; Br-compound: **PBDE** –polybrominated Diphenyl Ethers.

For more details, contact Innov-X Systems at info@innov-xsys.com.

About Innov-X Systems

Innov-X Systems is a vital new force in the x-ray fluorescence (XRF) industry. Their systems perform fast, accurate chemical analysis in seconds to identify, differentiate and quantify most materials by elemental composition. Founded in 2001, they pioneered handheld XRF instrumentation using a miniature x-ray tube rather than radioactive isotopes.

With R&D and manufacturing facilities in the U.S., Innov-X has offices in Europe (the Netherlands), and Asia (Hong Kong). They maintain sales and service alliances in Canada, the Middle East, Latin America and worldwide. Service, installation and training is available in over 100 countries.

More company information is available at <http://www.innov-xsys.com>.

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